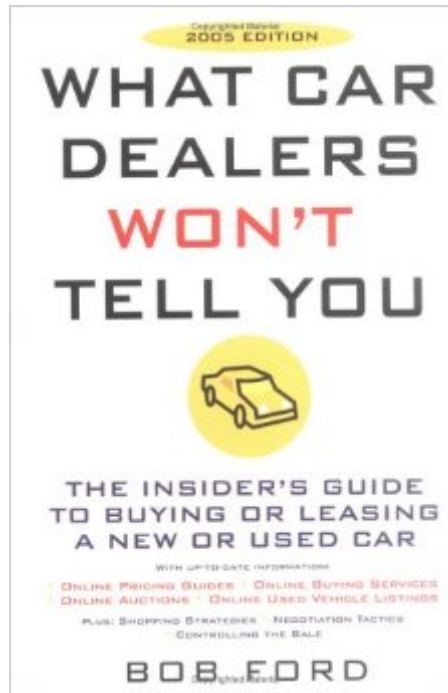


The book was found

What Car Dealers Won't Tell You (2005 Edition): Revised Edition



Synopsis

Buying a car?Â Afraid youâ™ll get ripped off? Bob Elliston, President of Automotive Consumer Information Service, Inc., gives you the insider tips you need to get the best carâ”and the best deal. Elliston walks the reader through each stage of buying a car and includes valuable information on: Using the psychology of the car dealer to negotiate a great deal Deciding between buying or leasing, new or used, foreign or American Shopping at auto auctions Figuring out what to payâ”before entering the dealership How to use the Internet to your best advantageâ”from research to online buying services With checklists, tables, and work sheets not found anywhere else, What Car Dealers Wonâ™t Tell You levels the playing field and takes the uncertainty out of buying a car.

Book Information

Paperback: 336 pages

Publisher: Plume; 2005 ed. edition (May 31, 2005)

Language: English

ISBN-10: 0452286778

ISBN-13: 978-0452286771

Product Dimensions: 6 x 0.8 x 9 inches

Shipping Weight: 12 ounces (View shipping rates and policies)

Average Customer Review: 3.8 out of 5 starsÂ”Â” See all reviewsÂ” (4 customer reviews)

Best Sellers Rank: #1,202,483 in Books (See Top 100 in Books) #205 inÂ” Books > Engineering & Transportation > Automotive > Buyers' Guides #909 inÂ” Books > Reference > Consumer Guides #935 inÂ” Books > Reference > Writing, Research & Publishing Guides > Research

Customer Reviews

The description says the author is Bob Elliston but the cover of the book says it's Bob Ford. So let's just call him Bob. I think Bob is very unethical and deceptive. In this book, Bob recommends you tell a lot of lies when purchasing a car or selling your own car. Then he includes a chapter "About Car-Buying Services." He includes interviews with 6 national car-buyers. At least one of them, Consumers Automotive, has a shocking review on Yelp indicating they are a scam. Of the other five, some don't seem to exist any more, some don't seem to offer actual car-buying services, and some have poorly functioning websites. I don't trust Bob or his book but I gave two stars because I got some good ideas from this book although I'm really perturbed by all the false stuff. Notice one of the other reviewers is named Bob Ford...anyone agree with me it's probably the author of the book?!

I really liked this book because it prepared me for what to expect when shopping for a lease on a car. It's full of useful info you can use to negotiate a deal on a car.

Not bad.

Tremendous help in buying a car. A font of insider information and well written.

[Download to continue reading...](#)

What Car Dealers Won't Tell You (2005 Edition): Revised Edition Dynamical Vision: ICCV 2005 and ECCV 2006 Workshops, WDV 2005 and WDV 2006, Beijing, China, October 21, 2005, Graz, Austria, May 13, 2006, Revised Papers (Lecture Notes in Computer Science) Classic Car Calendar - Muscle Car Calendar - American Muscle Cars Calendar - Calendars 2016 - 2017 Wall Calendars - Car Calendar - American Classic Cars 16 Month Wall Calendar by Avonside Car insurance book: A Complete Guide to Car insurance (Auto insurance book, Understanding your car insurance) Dealers of Lightning: Xerox PARC and the Dawn of the Computer Age Intellectual Property Rights Management: Rookies, Dealers and Strategists What Most Life Insurance Agents Won't Tell You What Your Doctor May Not Tell You About(TM): Breast Cancer: How Hormone Balance Can Help Save Your Life (What Your Doctor May Not Tell You About...(Paperback)) What Your Doctor May Not Tell You About(TM) Colorectal Cancer: New Tests, New Treatments, New Hope (What Your Doctor May Not Tell You About...(Paperback)) What Your Doctor May Not Tell You About Menopause (TM): The Breakthrough Book on Natural Hormone Balance (What Your Doctor May Not Tell You About...(Paperback)) Middle School: The Inside Story: What Kids Tell Us, But Don't Tell You Please Don't Tell My Parents I've Got Henchmen: Please Don't Tell My Parents Series, Book 3 Kelley Blue Book Consumer Guide Used Car Edition: Consumer Edition July - September 2016 (Kelley Blue Book Used Car Guide Consumer Edition) What Got You Here Won't Get You There: How Successful People Become Even More Successful! Take It to the Next Level: What Got You Here, Won't Get You There Before You Do: Making Great Decisions That You Won't Regret Car Insurance for the Average Joe: How To Get The Best Car Insurance Quotes and Save Money Car Talk: The Greatest Stories Ever Told: Once Upon a Car Fire . . . I'd Tell You I Love You, But Then I'd Have to Kill You (10th Anniversary Edition) (Gallagher Girls) Hacks for Minecrafters: Combat Edition: The Unofficial Guide to Tips and Tricks That Other Guides Won't Teach You

[Dmca](#)